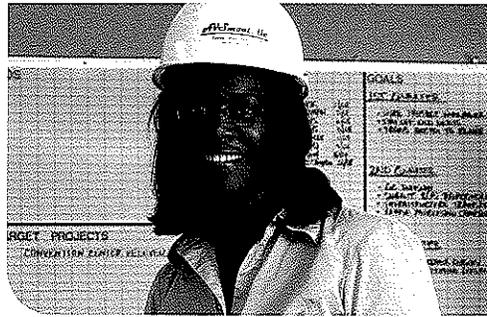


**AVSmoot, LLC**

**AVSmoot, LLC**, a Washington, D.C.-based firm, specializes in the historic preservation and restoration of landmarks within the Washington, D.C., metropolitan area. The minority- and woman-owned business provides services to a broad range of government and private sector clients. Advantage Capital has invested \$700,000 in the company since 2006 in conjunction with the Washington, D.C. CAPCO program. The investment enabled the company to retain 10 jobs and expand to 18 employees.



Adrienne V. Smoot, President of AVSmoot, LLC


**Kionix®**

**Kionix, Inc.** is a global leader in the design and fabrication of high-performance, silicon-micromachined MicroElectroMechanical Systems (MEMS) inertial sensors. Founded in 1993, Kionix is dedicated to bringing the latest in MEMS technology to the global marketplace. Product innovations developed by Kionix include inertial sensors, microfluidic systems, microrelays and micromirror arrays. Kionix is a market leader in accelerometer products that are used in motion-based console games. The company is working with leading corporations throughout the world creating new product opportunities in industries as diverse as automotive, consumer electronics, biotechnology, wireless communications and pharmaceutical research. Advantage Capital first invested in Kionix in 2003 in connection with the New York CAPCO program. In 2009, Kionix was acquired by Rohm Co., Ltd. of Kyoto, Japan. Kionix continues to carry its name and produce products at its headquarters facility in Ithaca, NY. The company has grown to 158 employees, and attracted more than \$28 million in follow-on capital.


**TURBOSQUID®**

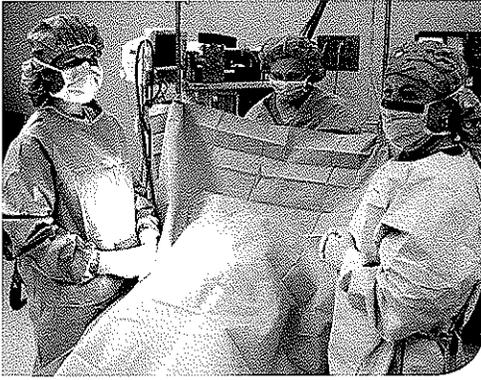
**TurboSquid, Inc.**, located in New Orleans, Louisiana, is the world's largest on-line marketplace for digital assets, such as models, images, textures, and motion files. The marketplace is a venue for professional developers to post on, and buy from, the TurboSquid system. The company has revolutionized the way that digital assets are bought, sold and delivered by creating a new and focused digital marketplace designed to offer large selections of affordable products while providing maximum returns to intellectual property owners. One of New Orleans' next

generation of entrepreneurial companies, TurboSquid has been nationally recognized for being at the forefront of the city's post-Katrina, tech-focused economic development efforts. In total, Advantage Capital has invested more than \$4 million in TurboSquid since 2001. Advantage Capital's investments in the company have been made in conjunction with both the Louisiana CAPCO program as well as state and federal New Markets Tax Credit programs.

**ADVANTAGE CAPITAL IS A TRUSTED PARTNER**


*"Louisiana is not unique in having limited funding to apply towards start-up businesses, particularly businesses in the areas of technology and life sciences. My company was a beneficiary of state venture capital tax credits and the existence of the state program is a major reason my company has stayed in Louisiana, even when other investors were urging us to move out of the state. Advantage Capital helped make it possible for us to grow and thrive here."*

**Matt Wisdom**, Founder and CEO, TurboSquid



Morehouse General Hospital offers state-of-the-art care to community patients.

**Morehouse General Hospital**, located in rural Bastrop, Louisiana, is a 60-bed community-owned facility offering a wide range of both inpatient and outpatient care to northeast Louisiana and southeast Arkansas residents. Morehouse General is the only hospital in Morehouse Parish, and patients often drive long distances to receive care there, because the neighboring parish hospitals do not offer the range of services that Morehouse offers. To date, Advantage Capital and its small business lending division BizCapital have committed over \$12.5 million in financing through the federal New Markets Tax Credit program, the Louisiana New Markets Development program, and the Louisiana CAPCO program. Advantage Capital funding supported the creation and retention of approximately 250 jobs. It also helped to bring desperately needed improvements to the emergency room and will provide new, state-of-the-art equipment such as MRI and CT scans.



**T&K Machine, Inc.**, in Paris, Texas, is a manufacturer of highly engineered precision-machined airframe components and light assemblies for the commercial and military aerospace markets. The company produces a wide range of structural and airframe components, such as door latches and parts for wing boxes and cargo boxes. T&K serves some of the leading original equipment managers (OEMs) and Tier 1 aerospace suppliers including Spirit AeroSystems, Goodrich Corporation, Boeing and Vought Aircraft. Advantage Capital's investment of \$3.8 million, made in connection with the federal New Markets Tax Credit program and the Texas CAPCO program, enabled T&K Machine to purchase new manufacturing equipment, restructure debt, and create and retain approximately 70 well-paying jobs with full benefits. The financing from Advantage Capital also enabled management team members to purchase ownership in the company.



**FleetCor Technologies, Inc.**, founded in New Orleans, Louisiana now has offices in 15 locations across the U.S. and Europe. The company is the worldwide leader in managing and processing commercial fuel cards, which save companies money on their fuel purchases while bringing incremental business to fuel merchants. FleetCor serves over 750,000 businesses domestically and internationally with more than 3.5 million active cardholders. Advantage Capital first invested in FleetCor in 1998 through the Louisiana CAPCO program, and the firm has continued its commitment to FleetCor, participating in its latest \$100 million Series E equity financing in 2009. FleetCor now employs 800 people, and the company has raised an additional \$1 billion subsequent to Advantage Capital's initial investment.



### Sunflower Food & Spice Company

in Kansas City, Missouri produces gourmet snacks for the specialty food industry. Largely known for its colorful Sunny Seed Drops<sup>®</sup>, the company also offers a variety of other snacks made from sunflower seeds, as well as nuts, pretzel snacks and much more. Advantage Capital provided \$7 million in Missouri New Markets Development program financing to Sunflower Food & Spice in 2008. The funding enabled the company to move its operations to Missouri, bringing all 25 full-time employees to the state and ensuring the company could continue to provide employment in a low-income community, as well as execute on growth opportunities with new products.



Sunflower Food & Spice feature Sunny Seed Drops among a variety of innovative products.

**CLEANTECH INVESTMENTS** Clean technologies are emerging as a significant economic opportunity, while also promising the mitigation of global climate change and promoting energy independence. Advantage Capital has invested in environmentally innovative businesses in a number of states. Among the past and present portfolio companies in this sector are:

## GRIDPOINT

**GridPoint, Inc.**, an established leader in smart grid software that is part of the firm's Washington, D.C.-area portfolio, enables utilities to easily manage the transformation to a Smart Grid. Utilities efficiently balance supply and demand, improve grid reliability and empower consumers with user-friendly software to manage energy consumption. GridPoint's software aggregates and manages an intelligent network of distributed energy resources that controls load, stores energy and produces power. These resources include solar panels, plug-in vehicles and advanced storage technologies as well as household devices such as thermostats and electric water heaters. In 2005, Advantage Capital was one of the early investors in the company, which to date has attracted more than \$210 million in follow-on capital.

**Hoku Scientific, Inc.** (NASDAQ: HOKU) began as a fuel cell membrane developer, and has developed into a diversified clean energy technologies company with three business units: Hoku Materials, Hoku Solar and Hoku Fuel Cells. Hoku Materials plans to manufacture, market, and sell polysilicon for the solar market from its plant currently under construction. Hoku Solar markets, sells and installs turnkey photovoltaic systems in Hawaii. Hoku Fuel Cells has developed proprietary fuel cell membranes and membrane electrode assemblies for stationary and automotive proton exchange membrane fuel cells. Advantage Capital first invested in Hoku in 2003, and the company went public in 2005.



**SensorTran, Inc.**, located in Austin, Texas, is a global supplier of fiber optic-based distributed monitoring solutions. Customers benefiting from SensorTran's distributed temperature sensing (DTS) technology include many of the world's largest energy providers. DTS systems, which can be customized for any language, have applications in downhole oil and gas, transmission and distribution power cable monitoring, pipeline flow assurance and leak detection, and environmental monitoring. Advantage Capital first invested in SensorTran in 2007; follow-on capital tops \$15 million.



**Virent Energy Systems, Inc.** is leading an historic shift from a fossil fuel economy to a renewable carbohydrate economy. The company's process pioneers the commercial production of biofuels and bioproducts which are both sustainable and economical. The carbohydrates in biomass can be quickly and efficiently converted into fuel and chemicals using Virent's patented process, generating twice the net energy per acre as traditional processes and producing clean, carbon-neutral energy. Based in Madison, Wisconsin, the company now has 75 employees in a state-of-the-art catalytic biorefining development facility. Virent counts Cargill and Honda among its leading investors and also collaborates with Royal Dutch Shell on the development of its biogasoline technology. Advantage Capital first invested in the company in 2005; follow-on capital from private and government sources totals almost \$35 million. The company was named a Technology Pioneer 2009 by the World Economic Forum.

**Environmental Operations, Inc.** is the St. Louis region's largest environmental services firm. Founded in 1986, the company identifies and resolves environmental site issues, utilizing its expertise in Brownfield incentives and risk assumption tools. In 2009, Advantage Capital made a \$5.85 million investment in Environmental Operations in connection with the federal New Markets Tax Credit program and the Missouri New Markets Development program. Today the company employs more than 100 people.



**SOMS Technologies, LLC**, located in Valhalla, New York, manufactures the microGreen™ vehicle engine oil filter, a “green” product that utilizes a patented filter technology designed to keep engine oil cleaner, extending the oil life up to 30,000 miles. The microGreen filter reduces oil use by 70 percent and filter use by 50 percent, providing end users with economic and environmental value. Advantage Capital invested in SOMS Technologies in 2008.



**CarboLytic Materials Company** is the first company to successfully commercialize a carbon black alternative suitable for industrial use from scrap tires. The company uses its unique technology to create their proprietary ApexCM™ material, a lower cost, environmentally sound alternative to carbon black that is extracted from existing rubber products. The recycled carbon black product single-handedly reduces the landfill use of tires, dependency on foreign oil, and CO2 emissions. In 2008, Advantage Capital and its small business lending division BizCapital provided \$12.4 million in financing to CarboLytic Materials through the Missouri New Markets Development Program, and follow-on capital to date tops \$5 million. The company used the funds to build a green manufacturing facility in Maryville, Missouri, providing good jobs in a rural community. Recently the company expanded operations at its Maryville facility to 24 hours a day, 7 days a week — hiring an additional 9 employees and bringing total employment to 28. Approximately 1 of every 3 employees hired by the company was previously unemployed.



#### ADVANTAGE CAPITAL IS A TRUSTED PARTNER



*“Our plant is now up and running and we have been receiving consistently positive reviews of our environmentally friendly product. Given the current state of the economy, our start-up plans would have been very difficult to achieve without the financing from the Missouri New Markets Development program and our investment partners at Advantage Capital.”*

**Ray Riek**, CEO of CarboLytic Materials Company



**OUR PEOPLE** Advantage Capital Partners prides itself on its people. We have a dynamic team of professionals who possess diverse but extremely relevant backgrounds. Our partners and staff have extensive experience in financing, as well as in creating, managing and growing companies.

**Steven T. Stull**, President

**Scott A. Zajac**, Senior Managing Director

**MANAGING DIRECTORS**

**Ryan M. Brennan**, Napa

**Maurice E. Doyle**, Chicago

**Louis T. Dubuque**, St. Louis

**R. Foster Duncan**, New Orleans

**Jonathan I. Goldstein**, St. Louis

**Michael T. Johnson**, New Orleans

**Damon L. Rawie**, Austin

Please visit our Web site at [www.advantagecap.com](http://www.advantagecap.com) to learn more about our outstanding team of professionals.

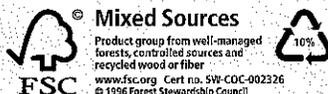
**Community Involvement  
Fosters Impact**

**Advantage Capital has long been involved in the communities in which it invests.**

Because our investments are part of federal, state and local economic development initiatives, capital is directed to communities largely overlooked by traditional venture capital funding. The resulting investment dollars bring businesses, technologies and jobs to those communities that often need them the most.

We understand the unique challenges entrepreneurs face. That's why we partner with economic development organizations, which provide business support and resources as well as networking, mentoring and educational opportunities for small business owners. We're also helping to build strong communities through our commitment to community service organizations such as Habitat for Humanity and Big Brothers Big Sisters. We leverage the power of our human capital — using skills honed to help entrepreneurs succeed — to help these organizations, and the people they serve, realize their goals.

For a full list of business, civic, economic development and community service organizations that we partner with, please visit our Web site at [www.advantagecap.com](http://www.advantagecap.com).



Products with a Mixed Sources label support the development of responsible forest management worldwide. The wood comes from Forest Stewardship Council (FSC) certified well-managed forests, company controlled sources and/or recycled material.

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